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M E M O R A N D U M

TO: Governor Paul R. LePage
Members, Legislative Council
Members, Joint Standing Committee on Appropriations and Financial Affairs
Members, Joint Standing Committee on Taxation

FROM: Richard W. Rosen, Commissioner
Department of Administrative & Financial Services

DATE: June 13, 2016

SUBJ: Revenues – May

May General Fund revenues were under budget by \$8.3 million or 3.3%. For the first eleven months of the fiscal year, General Fund revenues are \$9.7 million over budget (+0.3%). Compared to the same eleven month period of last fiscal year, FY16 General Fund revenues are up by 7.7% (+\$213.2 million). Please note that year-over-year comparisons (Exhibit II) are skewed because of a timing change in the reversal of the annual June accrual.¹

April taxable sales (May revenue) increased by 7.2% over a year ago, resulting in a monthly revenue surplus for sales and use and service provider taxes combined of \$5.9 million. Year-to-date sales and service provider taxes are a combined \$15 million over budget. Auto/transportation sales increased by only 2.9% over last April, and are up 9.3% over the first four months of calendar year 2016. Tourism related sales, restaurants and lodging, increased by 10% over last April. Building supply store sales in April increased by 13.3% year-over-year, and have risen by 15.5% during the first four months of CY16 compared to a year ago. Some of the exceptional growth is attributable to the expansion in taxable food items enacted in the biennial budget that became effective on January 1st; year-over-year taxable sales by food stores increased by 25.7% in April. In addition, general merchandise stores saw significant year-over-year growth of 6.8%. A large portion of that growth is likely attributable to the expansion of taxable food items since many general merchandise stores have grocery sales. Rising incomes and relatively low energy prices remain the primary reasons for the continued strong performance of consumer sales.

¹ The same issue applies to Exhibit VI for the Highway Fund.

Individual income tax receipts were under budget in May by \$11.4 million (-10.1%), and are now under budget for the fiscal year by \$12 million (-0.9%). Withholding and refunds were the primary cause of the monthly deficit. Withholding receipts were under budget in May by \$4.6 million and enter the final month of the fiscal year under budget by \$7.4 million (-0.6%). Based on deposits during the first week of June it appears the cause of the shortfall in May is a timing issue. Refunds exceeded budget in May by \$4.8 million. Year-to-date refunds are over budget by \$1.1 million (+0.35%). Reports from other income tax states indicate that, like Maine, May was a weak month for revenues.

The insurance premiums tax has been under budget the last two months and enters the final month of the fiscal year under budget by \$3.1 million. The reason for the sudden turnaround on this tax line is the use of tax credits that were forecasted to be taken by corporations, thus reducing corporate income tax receipts. Instead, insurance companies have utilized these credits impacting that revenue source. The Revenue Forecasting Committee will adjust the various tax lines accordingly when they meet in late November.

Sales & Use Taxes

Revenue was \$6.3 million over budget for the month and \$17.6 million (+1.5%) over budget fiscal year-to-date.

Taxable Sales

Total taxable sales for the month of April (May revenue) were 7.2% over April 2015. The annual rate of change, excluding utilities, was 6.5%. Building supply sales were up 13.3% for the month and 7.7% for the year ending in April. Sales of taxable items in food stores were up 25.7% for the month and 10.0% for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 6.8% for the month and 3.7% for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 12.2% for the month and 6.0% for the year. Auto/transportation sector sales were up 2.9% for the month and 9.3% for the year. Sales of meals and other prepared foods were up 9.5% for the month and 6.8% for the year. Lodging sales were up 11.5% for the month and 7.1% for the year. Business operating sales (primarily use tax paid by businesses) were down 3.0% for the month and up 1.1% for the year.

Service Provider Tax

Revenue was \$364,347 under budget for the month and \$2.8 million (-5.8%) under budget fiscal year-to-date.

Individual Income Tax

Revenue was \$11.4 million under budget for the month and \$12 million (-0.9%) under budget fiscal year-to-date. Fiscal year-to-date withholding payments were 2.2% over fiscal year 2015. Estimated payments were up 7.7% and final payments were up 0.8% fiscal year-to-date.

Corporate Income Tax

Revenue was \$3.9 million under budget for the month and \$918,696 (-0.9%) under budget fiscal year-to-date. Estimated payments were up 8.8% and final payments were down 4.2% fiscal year-to-date.

Cigarette & Tobacco Taxes

Cigarette and tobacco products tax revenue was \$2.8 million over budget for the month and \$5.2 million (+4.1%) over budget fiscal year-to-date. Fiscal year-to-date revenue was \$6 million or 4.8% over fiscal year 2015.

Insurance Companies Taxes

The Insurance Companies Taxes were \$2.2 million under budget for the month and \$3.1 million under budget fiscal year-to-date.

Estate Tax

The estate tax was \$1.1 million under budget for the month and \$528,863 under budget fiscal year-to-date.

Transfers for Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were close to budget in May and remain under budget for the fiscal year by \$0.3 million.

Municipal Revenue Sharing

Revenue sharing was over budget in May and is \$0.2 million over budget for the fiscal year.

Lottery

Lottery Revenues were over budget for the month by \$1.2 million and \$4 million over budget for the first eleven months of the fiscal year. The strong showing in May is partially attributable to a large Powerball jackpot.

Other Revenues

Other Revenues were over budget for the month by \$0.4 million. For the fiscal year, other revenues are over budget by \$0.9 million.

Highway Fund

Motor fuel excise tax receipts were over budget in May by \$0.2 million (+1.0%). The Highway Fund, as a whole, was over budget for the month by \$1.1 million (+4.1%). Year-to-date motor fuel taxes are on budget and the fund as a whole is \$4.5 million over budget (+1.5%).

National Economy

The weak jobs report for May rattled financial markets over the last week. The US employment report for May showed a weak 38,000 increase in nonfarm payrolls.

In addition, March and April's reports were revised down. Most economists are currently viewing this as a temporary lull and expect job growth to average 150,000 or more in the coming months. Based on

comments from Federal Reserve Chair Janet Yellen after the release of the May employment report, it appears the Federal Open Market Committee (FOMC) may hold interest rates steady during their mid-June meeting. Yellen's comments were interpreted by Fed watchers to suggest that the next rate hike may not occur until later this year, possibly after the November elections.

Maine Economy

The Boston Federal Reserve Bank gave an upbeat report on the performance of the New England economy for the April through Mid-May period. The Boston Fed's analysis was included in the Federal Reserve's June 1st Beige Book Report. The Boston Fed noted that business contacts were generally seeing improving economic conditions and that firms expect "more of the same" over the near future. While retailers in the region were seeing improving conditions, some retail businesses are beginning to notice changes in consumer spending. Of particular note is the aging of the population and a shifting away from apparel and other retail goods to increased spending on restaurants and travel.

Manufacturers were also positive about recent activity. While Europe continues to struggle, the situation in that part of the world appears to have stabilized in recent months. The one international region that is quickly emerging as a problem for manufacturers is Latin America. Brazil was one country that businesses pointed to as having significant challenges.

Both the commercial and residential real estate markets remain strong in New England. Vermont was the only state during the period under review that reported mixed results for the residential market. The Boston Fed noted that "contacts are mostly optimistic that commercial real estate activity will hold steady or improve in the coming months" and that "economic indicators such as the stable unemployment rate, rising wages, and low interest rates" are drivers of a strong outlook for residential real estate markets.

RWR:mja

Attachments

cc: John McGough
Aaron Chadbourne
Grant Pennoyer
Chris Nolan
Marc Cyr
Amanda Rector
Jim Breece
Jerome Gerard
Melissa Gott

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Eleventh Month Ended May 31, 2016
 For the Fiscal Year Ending June 30, 2016
 Comparison to Budget

EXHIBIT I

	Month				Year to Date				Total Budgeted Fiscal Year Ending 6-30-2016
	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	
Sales and Use Tax	95,302,919	89,034,605	6,268,314	7.0%	1,158,713,581	1,141,079,389	17,634,192	1.5%	1,260,137,966
Service Provider Tax	4,762,665	5,127,012	(364,347)	(7.1%)	44,762,678	47,527,575	(2,764,897)	(5.8%)	55,073,214
Individual Income Tax	101,592,207	113,000,000	(11,407,793)	(10.1%)	1,400,273,219	1,412,305,936	(12,032,717)	(0.9%)	1,546,329,595
Corporate Income Tax	1,089,119	5,000,000	(3,910,881)	(78.2%)	102,656,424	103,575,120	(918,696)	(0.9%)	138,354,603
Cigarette and Tobacco Tax	14,672,254	11,903,136	2,769,118	23.3%	130,541,861	125,373,922	5,167,939	4.1%	136,641,000
Insurance Companies Tax	11,108,958	13,290,578	(2,181,620)	(16.4%)	53,247,888	56,332,358	(3,084,470)	(5.5%)	82,700,000
Estate Tax	1,573,630	2,660,101	(1,086,471)	(40.8%)	23,419,977	23,948,840	(528,863)	(2.2%)	26,598,740
Fines, Forfeits & Penalties	1,867,303	2,017,638	(150,335)	(7.5%)	18,690,512	20,342,621	(1,652,109)	(8.1%)	22,411,725
Income from Investments	116,162	101,809	14,353	14.1%	1,021,942	852,460	169,482	19.9%	1,076,328
Transfer from Lottery Commission	5,635,038	4,451,928	1,183,110	26.6%	53,967,752	49,971,019	3,996,733	8.0%	54,900,000
Transfers for Tax Relief Programs	(70,511)	(95,438)	24,928	26.1%	(64,443,547)	(64,771,939)	328,392	0.5%	(64,771,938)
Transfer to Municipal Revenue Sharing	(7,269,957)	(7,115,201)	(154,756)	(2.2%)	(59,300,648)	(59,092,493)	(208,155)	(0.4%)	(67,259,423)
Other Taxes and Fees	12,023,145	11,738,170	284,975	2.4%	128,052,655	125,363,948	2,688,707	2.1%	140,329,152
Other Revenues	2,380,019	1,970,233	409,786	20.8%	4,975,330	4,119,719	855,611	20.8%	23,840,435
Total Collected	<u>244,782,952</u>	<u>253,084,571</u>	<u>(8,301,619)</u>	<u>(3.3%)</u>	<u>2,996,579,623</u>	<u>2,986,928,475</u>	<u>9,651,148</u>	<u>0.3%</u>	<u>3,356,361,397</u>

NOTES: (1) Included in the above is \$7,269,957 for the month and \$59,300,648 year to date, that was set aside for Revenue Sharing with cities and towns.

(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in March 2016, updated by PL 2015 c. 482 and PL 2015 c. 355

(3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Eleventh Month Ended May 31, 2016 and 2015
 For the Fiscal Years Ending June 30, 2016 and 2015
 Comparison to Prior Year

EXHIBIT II

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
							**	
Sales and Use Tax	95,302,919	84,301,284	11,001,634	13.1%	1,158,713,581	970,614,817	188,098,764	19.4%
Service Provider Tax	4,762,665	3,653,928	1,108,737	30.3%	44,762,678	39,714,710	5,047,968	12.7%
Individual Income Tax	101,592,207	107,516,801	(5,924,595)	(5.5%)	1,400,273,219	1,329,750,261	70,522,958	5.3%
Corporate Income Tax	1,089,119	5,280,608	(4,191,489)	(79.4%)	102,656,424	132,876,775	(30,220,350)	(22.7%)
Cigarette and Tobacco Tax	14,672,254	12,301,857	2,370,398	19.3%	130,541,861	124,521,505	6,020,356	4.8%
Insurance Companies Tax	11,108,958	7,095,002	4,013,956	56.6%	53,247,888	55,139,196	(1,891,308)	(3.4%)
Estate Tax	1,573,630	1,805,586	(231,956)	(12.8%)	23,419,977	25,963,525	(2,543,548)	(9.8%)
Fines, Forfeits & Penalties	1,867,303	2,204,429	(337,125)	(15.3%)	18,690,512	20,372,224	(1,681,713)	(8.3%)
Income from Investments	116,162	43,130	73,032	169.3%	1,021,942	431,771	590,171	136.7%
Transfer from Lottery Commission	5,635,038	4,647,713	987,325	21.2%	53,967,752	50,110,289	3,857,463	7.7%
Transfers for Tax Relief Programs	(70,511)	(1,217,783)	1,147,273	94.2%	(64,443,547)	(59,217,374)	(5,226,173)	(8.8%)
Transfer to Municipal Revenue Sharing	(7,269,957)	(9,229,747)	1,959,790	21.2%	(59,300,648)	(57,598,481)	(1,702,167)	(3.0%)
Other Taxes and Fees	12,023,145	11,600,814	422,331	3.6%	128,052,655	123,366,019	4,686,636	3.8%
Other Revenues	2,380,019	3,295,024	(915,005)	(27.8%)	4,975,330	27,336,153	(22,360,823)	(81.8%)
Total Collected	244,782,952	233,298,645	11,484,307	4.9%	2,996,579,623	2,783,381,389	213,198,234	7.7%

NOTE: This report has been prepared from preliminary month end figures and is subject to change

** Historically, the end of fiscal year accrual of revenues was reversed by the Controller's Office in August of the following fiscal year. Beginning in FY16, the reversal of the FY15 accrual will take place in June 2016 at the same time that the FY16 accrual takes place. This accounting change will result in less distortion in June and August revenue figures each year and improve the accuracy of monthly revenue projections. This timing change was the result of discussions between the Revenue Forecasting Committee (RFC) and the Controller's Office.

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Eleventh Month Ended May 31, 2016
 For the Fiscal Year Ending June 30, 2016
 Comparison to Budget

EXHIBIT III

	<u>Month</u>				<u>Year to Date</u>				<u>Total Budgeted Fiscal Year Ending 6-30-2016</u>
	<u>Actual</u>	<u>Budget</u>	<u>Variance Over/(Under)</u>	<u>Percent Over/(Under)</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance Over/(Under)</u>	<u>Percent Over/(Under)</u>	
<u>Detail of Other Taxes & Fees</u>									
0100s All Others	1,266,366	1,544,320	(277,954)	(18.0%)	29,243,887	28,409,218	834,669	2.9%	32,786,439
0300s Aeronautical Gas Tax	20,828	19,980	848	4.2%	244,840	243,639	1,201	0.5%	266,376
0400s Alcohol Excise Tax	1,526,237	1,570,163	(43,926)	(2.8%)	16,969,761	16,111,950	857,811	5.3%	17,861,080
0700s Corporation Taxes	2,128,733	2,042,642	86,091	4.2%	7,612,288	7,280,171	332,117	4.6%	9,088,649
0800s Public Utilities	-	-	-	-	6,541,432	7,500,000	(958,568)	(12.8%)	7,500,000
1000s Banking Taxes	1,877,801	2,195,990	(318,189)	(14.5%)	26,085,731	24,655,900	1,429,831	5.8%	26,851,990
1100s Alcoholic Beverages	661,993	408,716	253,277	62.0%	4,866,928	4,244,156	622,772	14.7%	4,722,838
1200s Amusements Tax	-	-	-	-	-	-	-	-	-
1300s Harness Racing Pari-mutuel	665,803	797,592	(131,789)	(16.5%)	7,958,814	8,049,897	(91,083)	(1.1%)	8,761,475
1400s Business Taxes	1,942,661	1,450,748	491,913	33.9%	10,360,230	10,601,857	(241,627)	(2.3%)	11,927,502
1500s Motor Vehicle Licenses	329,712	305,949	23,763	7.8%	3,756,216	3,880,744	(124,528)	(3.2%)	4,311,202
1700s Inland Fisheries & Wildlife	1,545,419	1,375,438	169,981	12.4%	13,974,804	14,003,227	(28,423)	(0.2%)	15,850,342
1900s Other Licenses	57,593	26,632	30,961	116.3%	437,726	383,189	54,537	14.2%	401,259
Total Other Taxes & Fees	12,023,145	11,738,170	284,975	2.4%	128,052,655	125,363,948	2,688,707	2.1%	140,329,152
<u>Detail of Other Revenues</u>									
2200s Federal Revenues	11,749	32,917	(21,168)	(64.3%)	305,131	362,084	(56,953)	(15.7%)	395,000
2300s County Revenues	-	-	-	-	-	-	-	-	-
2400s Revenues from Cities and Towns	97,935	2,503	95,432	3812.7%	233,084	170,637	62,447	36.6%	277,996
2500s Revenues from Private Sources	110,525	136,098	(25,573)	(18.8%)	1,535,350	1,623,898	(88,548)	(5.5%)	1,760,000
2600s Current Service Charges	2,094,783	1,856,532	238,251	12.8%	23,386,479	21,760,402	1,626,077	7.5%	24,050,042
2700s Transfers from Other Funds	(188,667)	(57,817)	(130,850)	(226.3%)	(20,870,555)	(19,873,536)	(997,019)	(5.0%)	(2,776,203)
2800s Sales of Property & Equipment	253,694	-	253,694	-	385,841	76,234	309,607	406.1%	133,600
Total Other Revenues	2,380,019	1,970,233	409,786	20.8%	4,975,330	4,119,719	855,611	20.8%	23,840,435

NOTE: This report has been prepared from preliminary month end figures and is subject to change

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Eleventh Month Ended May 31, 2016 and 2015
 For the Fiscal Years Ending June 30, 2016 and 2015
 Comparison to Prior Year

EXHIBIT IV

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
<u>Detail of Other Taxes & Fees</u>								
0100s All Others	1,266,366	1,383,746	(117,380)	(8.5%)	29,243,887	25,701,535	3,542,352	13.8%
0300s Aeronautical Gas Tax	20,828	19,550	1,277	6.5%	244,840	242,316	2,524	1.0%
0400s Alcohol Excise Tax	1,526,237	1,625,613	(99,376)	(6.1%)	16,969,761	16,547,147	422,614	2.6%
0700s Corporation Taxes	2,128,733	2,089,555	39,178	1.9%	7,612,288	7,496,299	115,988	1.5%
0800s Public Utilities	-	8,701	(8,701)	(100.0%)	6,541,432	7,613,725	(1,072,294)	(14.1%)
1000s Banking Taxes	1,877,801	2,152,700	(274,899)	(12.8%)	26,085,731	25,937,750	147,981	0.6%
1100s Alcoholic Beverages	661,993	228,708	433,286	189.4%	4,866,928	5,660,076	(793,148)	(14.0%)
1200s Amusements Tax	-	-	-	-	-	-	-	-
1300s Harness Racing Pari-mutuel	665,803	660,881	4,922	0.7%	7,958,814	7,952,114	6,700	0.1%
1400s Business Taxes	1,942,661	1,480,687	461,974	31.2%	10,360,230	7,828,118	2,532,112	32.3%
1500s Motor Vehicle Licenses	329,712	349,649	(19,936)	(5.7%)	3,756,216	3,863,045	(106,829)	(2.8%)
1700s Inland Fisheries & Wildlife	1,545,419	1,545,208	211	0.0%	13,974,804	14,146,765	(171,961)	(1.2%)
1900s Other Licenses	57,593	55,818	1,776	3.2%	437,726	377,130	60,597	16.1%
Total Other Taxes & Fees	12,023,145	11,600,814	422,331	3.6%	128,052,655	123,366,019	4,686,636	3.8%
<u>Detail of Other Revenues</u>								
2200s Federal Revenues	11,749	63,794	(52,045)	(81.6%)	305,131	401,555	(96,424)	(24.0%)
2300s County Revenues	-	-	-	-	-	-	-	-
2400s Revenues from Cities and Towns	97,935	3,474	94,461	2719.1%	233,084	198,413	34,671	17.5%
2500s Revenues from Private Sources	110,525	254,491	(143,966)	(56.6%)	1,535,350	5,393,649	(3,858,298)	(71.5%)
2600s Current Service Charges	2,094,783	2,165,381	(70,597)	(3.3%)	23,386,479	22,421,016	965,464	4.3%
2700s Transfers from Other Funds	(188,667)	802,614	(991,281)	(123.5%)	(20,870,555)	(1,167,681)	(19,702,874)	(1687.4%)
2800s Sales of Property & Equipment	253,694	5,271	248,423	4713.2%	385,841	89,202	296,639	332.5%
Total Other Revenues	2,380,019	3,295,024	(915,005)	(27.8%)	4,975,330	27,336,153	(22,360,823)	(81.8%)

NOTE: This report has been prepared from preliminary month end figures and is subject to change

STATE OF MAINE

Undedicated Revenues - Highway Fund
 For the Eleventh Month Ended May 31, 2016
 For the Fiscal Year Ending June 30, 2016
 Comparison to Budget

EXHIBIT V

	Month				Year to Date				Total Budgeted Fiscal Year Ending 6-30-2016
	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	
Fuel Taxes	16,956,268	16,783,967	172,301	1.0%	202,462,005	202,435,369	26,636	0.0%	220,811,525
Motor Vehicle Registration & Fees	9,803,714	8,850,301	953,413	10.8%	84,833,890	80,817,892	4,015,998	5.0%	86,695,042
Motor Vehicle Inspection Fees	281,628	191,148	90,480	47.3%	3,186,972	2,471,870	715,102	28.9%	2,982,500
Miscellaneous Taxes & Fees	173,055	138,704	34,351	24.8%	1,509,351	1,151,964	357,387	31.0%	1,293,729
Fines, Forfeits & Penalties	75,710	45,082	30,628	67.9%	724,636	706,057	18,579	2.6%	739,039
Earnings on Investments	30,596	19,033	11,563	60.8%	199,234	225,506	(26,272)	(11.7%)	244,945
All Other	476,694	670,157	(193,463)	(28.9%)	8,863,211	9,494,500	(631,289)	(6.6%)	9,971,600
Total Collected	27,797,664	26,698,392	1,099,272	4.1%	301,779,298	297,303,158	4,476,140	1.5%	322,738,380

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Undedicated Revenues - Highway Fund
 For the Eleventh Month Ended May 31, 2016 and 2015
 For the Fiscal Years Ending June 30, 2016 and 2015
 Comparison to Prior Year

EXHIBIT VI

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
							**	
Fuel Taxes	16,956,268	16,522,240	434,028	2.6%	202,462,005	180,510,809	21,951,196	12.2%
Motor Vehicle Registration & Fees	9,803,714	9,479,219	324,495	3.4%	84,833,890	81,339,833	3,494,058	4.3%
Motor Vehicle Inspection Fees	281,628	95,330	186,298	195.4%	3,186,972	2,639,002	547,970	20.8%
Miscellaneous Taxes & Fees	173,055	149,019	24,036	16.1%	1,509,351	1,138,685	370,666	32.6%
Fines, Forfeits & Penalties	75,710	51,556	24,154	46.9%	724,636	791,906	(67,271)	(8.5%)
Earnings on Investments	30,596	16,566	14,030	84.7%	199,234	128,811	70,423	54.7%
All Other	476,694	564,742	(88,049)	(15.6%)	8,863,211	9,311,254	(448,043)	(4.8%)
Total Collected	27,797,664	26,878,672	918,993	3.4%	301,779,298	275,860,299	25,918,999	9.4%

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

** Historically, the end of fiscal year accrual of revenues was reversed by the Controller's Office in August of the following fiscal year. Beginning in FY16, the reversal of the FY15 accrual will take place in June 2016 at the same time that the FY16 accrual takes place. This accounting change will result in less distortion in June and August revenue figures each year and improve the accuracy of monthly revenue projections. This timing change was the result of discussions between the Revenue Forecasting Committee (RFC) and the Controller's Office.

**Maine Revenue Services
Taxable Sales by Sector
In Thousands of Dollars**

	April '16	% Ch.	April '15	% Ch.	April '14	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'16 vs. '15 Thru. Apr. % Change
Building Supply	\$202,340.4	13.3%	\$178,610.0	7.4%	\$166,317.2	16.2%	7.7%	15.5%
Food Store	\$159,777.7	25.7%	\$127,062.8	3.8%	\$122,436.2	26.0%	10.0%	25.0%
General Merchandise	\$241,685.5	6.8%	\$226,220.2	1.5%	\$222,884.1	9.8%	3.7%	10.0%
Other Retail	\$167,418.5	12.2%	\$149,181.3	2.9%	\$144,932.6	11.9%	6.0%	10.8%
Auto/Transportation	\$397,629.7	2.9%	\$386,415.8	6.5%	\$362,763.9	7.7%	9.3%	9.3%
Restaurant	\$183,207.5	9.5%	\$167,307.6	6.7%	\$156,793.8	8.8%	6.8%	9.2%
Lodging	\$32,358.4	11.5%	\$29,013.3	3.5%	\$28,025.8	10.2%	7.1%	10.6%
Consumer Sales	\$1,384,417.7	9.5%	\$1,263,811.0	5.0%	\$1,204,153.6	11.9%	7.2%	12.2%
Business Operating	\$169,466.3	-3.9%	\$176,413.3	6.7%	\$165,293.3	-3.0%	1.1%	-2.9%
Total	\$1,553,884.0	7.9%	\$1,440,224.3	5.2%	\$1,369,446.9	9.9%	6.5%	10.2%
Utilities	\$107,738.9	-1.3%	\$109,154.4	-0.2%	\$109,424.7			
Total plus Utilities	\$1,661,622.9	7.2%	\$1,549,378.7	4.8%	\$1,478,871.6			